PDC GroundCost
Contract and Invoice Management for Airlines
Enhance the Lifecycle of Contract and Invoice Management

PDC GroundCost is a contract and invoice management solution for airlines. The aim for PDC GroundCost is to ease the lifecycle of contract management from RFP’s, contract (re)negotiations, follow-up on invoices related to a contract, and budget forecasting.

Made with Airlines in Mind
PDC GroundCost has been developed in close collaboration with Aegean Airlines with valuable input from several other small to midsized airlines.

Based on interviews with key persons at the participating airlines, we found evidence that up to 10% of invoices for ground handling services contain mistakes, and that airlines could save up to 2.5% of their yearly ground handling budget, if they checked their invoices thoroughly. We also found that many airlines only do spot checking, because it is time consuming and difficult. PDC GroundCost makes this process much simpler and mostly automatic.

The system provides the same support and automation for checking airport charges and other contract types.

PDC GroundCost automates and accelerates invoice control

2.5% budget savings with PDC GroundCost
Invoice Control detects inconsistencies in invoices related to contracts and flown schedule, enabling airlines to save up to 2.5% of their ground handling budget.

Not only does PDC GroundCost enable budget savings, the system is also time saving and automated for controllers to approve invoices or create disputes for discrepancies. This makes it feasible to check all invoices, and to make sure you are staying within budget.

And this does not include all the other beneficial features of the system.

Easy RFP Comparison
The key functionalities of PDC GroundCost include supplier RFP Comparison to easily select the best ground handler for your operation – both short and long term.

The system tests and compares ground handler pricing proposals with traffic program and passenger statistics for a given period.

Good Overview of Contract Expiry & Workload
PDC GroundCost provides an overview of contract expiry and workload, ensuring current contracts and enabling contract managers to schedule workload accordingly.

Key Benefits

01 Significant Cost savings
02 Improved RFP, contract, and invoice processes
03 Easy budget forecasting and cost control
04 Full access to all details from any device
05 Optimised basic agreements
Additionally, the system provides ground handling service statistics enabling optimisation of the basic agreement to include the most frequently used services.

**Excellent Cost Overview**
An overview of ground handling costs provides the opportunity to improve budget forecasting and route costs.

The system provides a detailed overview of each flight type, station, ground handling services and more.

A dashboard functionality visualises the requested data in a graphic breakdown structure for an easy overview of the operation.

**Access PDC GroundCost Anywhere, Anytime**
Being a web-based solution enables users to bring PDC GroundCost with them anywhere on the go, office or when working at home. Enabling e.g. contract and station managers to always have the necessary data when (re)negotiating new contracts with suppliers.

With PDC hosting the solution, PDC GroundCost will always be provided as the latest version with newest features.

_“Having easy access to all contract and cost details, even when I am travelling for meetings and only have my smartphone available, is a huge benefit”_

says Christina Markou, Airport Services and Commercial Agreements Manager at Aegean

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**PDC GroundCost for Airlines Provides:**

- Easy RFP, contract and invoice management
- Excellent overview of:
  - Services rendered,
  - Suppliers and contacts
  - Contract document archive
  - Email correspondence
  - Expiry Status / Ongoing RFP Status as indication of workload in contract department
- Cost calculations and comparisons of
  - Budget and actual costs
  - Proposals
  - Volume overview by stations and suppliers over month and year, etc.
  - Cost projections
  - Discounts and surcharges
- Simplified Invoice control
  - Automatic invoice control with IS-XML loading
  - Validation of invoices and credit notes
  - Summary and itemised invoice lists per service
  - Managing ad hoc and extra charges
  - Credit notes
With more than 30 years in the aviation industry, PDC A/S is an experienced industry software provider. Our products are being used in more than +400 airports around the world and assisting +30 airlines in their operational and scheduling workday.